'Just not knowing' can make life sweeter (and saltier): Reward uncertainty alters the sensory experience and consumption of palatable food and drinks

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Abstract

Reward uncertainty can prompt exploration and learning, strengthening approach and

consummatory behaviours. For humans, these phenomena are exploited in marketing

promotions and gambling products, sometimes spurring hedonic consumption. Here, in four

experiments, we sought to identify whether reward uncertainty – as a state of 'not-knowing'

that exists between an action and a positively-valanced outcome – enhances the in-the-

moment consumption and experience of other palatable food and drink rewards. In

Experiment 1, we demonstrate that reward uncertainty can increase consumption of

commercial alcoholic drinks and energy-dense savoury snacks. In Experiment 2, we show

that reward uncertainty is unlikely to promote consumption through gross increases in

impulsivity (expressed as higher discounting rates) or risk-tolerance (expressed as lower

probability discounting rates). In Experiment 3, we find that reward uncertainty intensifies

taste of, and hedonic responses to, sucrose solutions in a concentration-dependent manner

among individuals with preferences for sweet tastes. Finally, in Experiment 4, we replicate

and extend these findings by showing that reward uncertainty intensifies the taste of palatable

foods and drinks in ways that are independent of individuals' discounting rates, motor control,

reflection impulsivity and momentary happiness; but are strongly moderated by recent

depressive symptoms. These data suggest a working hypothesis that (incidental) reward

uncertainty, as a state of 'not knowing', operates as a mood-dependent 'taste intensifier' of

palatable food and drink rewards, possibly sustaining reward-seeking and consumption.

Keywords: Hedonic consumption; reward uncertainty; consumption; taste; mood

Introduction

Adverse health experiences frequently involve problematic relationships with rewards (Goodwin et al., 2015; Orford, 2000). Technology now facilitates continuous and low-cost access to a substantially expanded range of powerful rewards including energy-dense processed foods, alcohol and other psychoactive substances, gambling products, gaming, pornography and social media (Goodwin et al., 2015; Ward, 2013). Heavy consumption of these rewards tends to correlate within individuals (Goodwin et al., 2015); sometimes producing enduring psychological and physical harms (Bellis et al., 2016; Orford, 2000; Wardle et al., 2019). Learning more about the situational and psychological factors that promote in-the-moment consumption of multiple rewards can help us to understand the variety of peoples' consummatory behaviours and their linkages to adverse health outcomes. Here, in four experiments, we report how 'incidental' uncertainty about the availability of one powerful reward – money – can moderate individuals' consumption, but also their experience, of other directly consumable rewards – palatable, high-calories foods and drinks.

In foraging contexts, uncertainty about rewards – often operationalised as scarcity – drives exploration and learning (Anselme & Güntürkün, 2019; Caraco et al., 1980; Ekman & Hake, 1990). Unreliable signals of food rewards can capture attention more quickly than reliable signals (Pearce et al., 1982), strengthen approach behaviours and increase response rates (Anselme et al., 2013; Gottlieb, 2004). Strikingly, uncertainty involving one reward can promote consumption of another reward (Corwin, 2011; Falk, 1961; Wilson & Cantor, 1987). In animal 'scheduled-induced' models, exposure to intermittent schedules of food rewards, or prolonged intervals between rewards, can enhance 'adjunctive' consumption of alcohol (Falk, 1961, 1998; Falk et al., 1972; Samson & Falk, 1974; Wilson & Cantor, 1987). In humans too, experiences of fluctuating schedules of monetary rewards seem to moderate alcohol or

1   cigarette consumption (Cherek, 1982; Doyle & Samson, 1988); while uncertainty about

2   instrumental contingencies – sometimes in the context of games – can promote adjunctive

3   behaviours that include eating and drinking (Cantor et al., 1982; Fallon Jr et al., 1979;

4   Wallace & Singer, 1976). Finally, simple curiosity, perhaps as a state of knowledge

5   deprivation (Loewenstein, 1994), can promote desire for, and 'indulgent' over 'virtuous'

6   consumption (Wang & Huang, 2018; Wiggin et al., 2019). Collectively, these observations

7   suggest that it should be possible to manipulate individuals' chance-based encounters with

8   one palatable reward in order to modulate their engagement with one or more other rewards.

9

10 Marketing strategists certainly seem to think so. Promotions involving uncertainty – Kinder

11 eggs, fortune cookies, consumer sweepstakes or competitions for bonus prizes (Kalra & Shi,

12 2010) – can increase responsivity to advertisements (Wilcox & Woodside, 2012), brand

13 loyalty (DelVecchio et al., 2006) and, possibly, purchasing behaviours through exaggerated

14 hedonic responses to low probability outcomes (O'Curry & Strahilevitz, 2001). Loot Boxes,

15 involving the delivery of random (game-relevant) features purchased for real money, are a

16 salient aspect of online and video gaming (Zendle et al., 2020) and may strengthen harmful

17 patterns of play in some individuals (Li et al., 2019; Nielsen & Grabarczyk, 2019). Random

18 rewards are also helpful in gamification (Burke, 2016), promoting engagement across, for

19 example, educational and health domains (Achananuparp et al., 2018; Dichev et al., 2015).

20

21 Most obviously, reward uncertainty is intrinsic to gambling, viewed (broadly) as the

22 wagering of something of value based on future events determined, in part or wholly, by

23 chance. For some gambling products, the intervals between purchase and resolution of the

24 outcomes are extended over minutes, hours or days in ways that generate anticipatory utility

25 and promote the savouring of future possibilities (Kocher et al., 2014; Loewenstein & Elster,

1992); for example, buying a lottery ticket or placing a bet on a horse to win a race, waiting

for the race to start and watching its completion. Other gambling products though involve

brief but powerful states of anticipatory excitement and arousal (Ladouceur et al., 2003); the

time it takes to scratch out the panel arrays on a scratch-card or the 2.5s - 4s cycle of

commercial slots-games (Worhunsky & Rogers, 2018). The arousal generated during these

intervals, presumably mediated by the hypothalamic–pituitary–adrenal activity (Meyer et al.,

2000; Meyer et al., 2004), could trigger other reward-seeking and consummatory behaviours.

The remaining limited evidence about how incidental reward uncertainty works in human

subjects suggests three things. First, that uncertainty experiences (of various kinds) increase

the use of affective information when making decisions about consumer goods (Faraji-Rad &

Pham, 2017). Second, that incidental uncertainty can undermine self-control (as ego-

depletion) to promote the selection of 'want' options (that provide immediate gratification)

over 'should' options (that better support future well-being) (Milkman, 2012); or equivalently

increase hedonic over functional consumption (Hirschman & Holbrook, 1982). Finally, the

utility derived from the resolution of uncertainty in consumer promotions, when the outcome

of sweepstakes or competitions are revealed, augments the utility of acquisition to facilitate

repeat purchases (Ruan et al., 2018; Shen et al., 2019). However, to date, here have been no

direct tests of whether the incidental reward uncertainty inherent in consumer promotions or

gambling products moderates the *consumption and experience* of other rewards.

Our experiments

Here, we focus upon the impacts of reward uncertainty on in-the-moment consumption, risk-

attitudes and responses to the sensory characteristics of primary-reinforcers: palatable food

and drink rewards. In Experiment 1, we test whether reward uncertainty about monetary

1   outcomes can facilitate consumption of commercial alcoholic drinks and palatable energy-

2   dense food rewards. We find evidence that it does. In Experiment 2, we test whether

3   increased consumption under conditions of reward uncertainty might reflect transient

4   increases in impulsivity or risk-tolerance (measured as delay and probability discounting)

5   (Bickel et al., 2014; Odum, 2011; Petry, 2001; Rasmussen et al., 2010; Stojek & MacKillop,

6   2017). We find little evidence that this is the case. In Experiment 3, we test whether reward

7   uncertainty modulates the *experience* of rewards in ways that could facilitate consumption

8   (Casperson et al., 2019; Lenoir et al., 2007; van Opstal et al., 2020). We find that reward

9   uncertainty about monetary outcomes makes sweet drinks taste sweeter and elevates hedonic

10 responses among individuals with preferences for high-intensity sweet tastes.

11

12 Finally, in Experiment 4, we attempt to validate and replicate the previous results, and test

13 whether reward uncertainty particularly affects individuals exhibiting risk factors for over-

14 consumption. Harmful consumption of alcohol and high-energy food rewards is linked to, not

15 only rapid delay and probability discounting (Bickel et al., 2014; Odum, 2011; Petry, 2001;

16 Rasmussen et al., 2010; Stojek & MacKillop, 2017), but relatively poor motor inhibition

17 (Bartholdy et al., 2016; Lawrence et al., 2015; Nederkoorn et al., 2010) and a predisposition

18 to quick decisions over information-gathering (Banca et al., 2015). Over-consumption of

19 food, alcohol and gambling products is also motivated by the alleviation of anxiety and

20 depressive states (Blaszczynski & Nower, 2002; Lloyd et al., 2010; Stevenson et al., 2019;

21 van Strien et al., 2016). We find evidence that the effects of reward uncertainty about

22 monetary outcomes on the sensory experiences of palatable food and drink rewards are not

23 much moderated by cognitive factors but are moderated by depressive symptoms, suggesting

24 a mood-dependent 'taste intensifying' mechanism that can fuel consumption.

25

1   One critical design challenge involves how we operationalised uncertainty. Uncertainty about

2   pleasurable events can enhance and prolong improvements in mood, both in ambiguous

3   situations or those involving 'Knightian' uncertainty (Bar-Anan et al., 2009; Ellsberg, 1961;

4   Wilson et al., 2005) and in the presence of explicit probability cues (in risk-based scenarios)

5   (Kurtz et al., 2007; Whitchurch et al., 2011). However, the extant evidence about the impacts

6   of incidental reward uncertainty across appetitive behaviours in animals often involve operant

7   preparations with intermittent reinforcement schedules that must be learned following

8   extended training with fluctuating experiences of reward delivery (Falk et al., 1972; Falk &

9   Tang, 1988; Zack et al., 2014; Zeeb et al., 2017). Other evidence with human subjects

10   indicates that the evaluation of prospects with explicit probability information consistently

11   engages affective processes that drive individuals' responses to risk (Lowenstein et al., 2001;

12   Slovic et al., 2005) and that people will choose to defer the resolution of fully-specified risk-

13   based gambles in order to savour the resulting anticipatory cognitive and affective states

14   (Ahlbrecht & Weber, 1996; Lovallo & Kahneman, 2000). Games with dice are a common,

15   life-long and at least relatively culture-fair feature of our everyday experiences with explicit

16   risk-based probabilities. Therefore, here, we manipulate incidental reward uncertainty, as a

17   state of 'not-knowing' the outcome of a single fair, 6-sided die-roll for monetary prizes, and

18   test its impacts on consumption and other reward experiences.

19

20   **Experiment 1**

21   To start, we examine whether the experience of incidental reward uncertainty about monetary

22   outcomes can facilitate the consumption of a different reward that is ubiquitous in gambling

23   venues: branded alcoholic beverages. Gambling venues provide a variety of complementary

24   foods, drinks and other goods as part of the long-established practice to increase gambling

25   session length and encourage expenditure (Bobo & Husten, 2000; Giacopassi et al., 1998).

1   Exposure to simulated gambling environments have been shown to increase ghrelin release in

2   a mixed sample of non-problem and problem gamblers, with plasma concentrations being

3   positively associated with the persistence of (losing) slot-machine play (Sztainert et al.,

4   2018); potentially spurring broader food and drink-seeking consumption.

5

6   Typically, the links between alcohol consumption and gambling are considered from the one

7   direction: in terms of alcohol facilitating individuals' betting behaviours by reducing

8   inhibitory and other forms of self-control (Cronce & Corbin, 2010; Ellery, 2005; Kyngdon,

9   1999; Stewart et al., 2005). Much less is known about the reverse possibility: that aspects of

10   gambling *enable* other forms of reward-seeking and consumption. There is some evidence

11   that schedule-induced models involving slots-like games can increase adjunctive drinking

12   (Fallon Jr et al., 1979). More recently, Tobias-Webb et al (2019) showed that 30 minutes of

13   slot-machine play (with one other individual present in a simulated casino environment)

14   increased the number of alcoholic drinks ordered, volume of alcohol consumed, speed of

15   consumption and intentions-to-drink (Tobias-Webb et al., 2019). While these data suggest

16   that engagement with the common gambling form of slots facilitates alcohol intake, they are

17   confounded with the emotional ups-and-downs of play outcomes and do not isolate reward

18   uncertainty as a mediating mechanism. So, in our first experiment, we tested the hypothesis

19   that the experience of incidental reward uncertainty about money facilitates in-the-moment

20   consumption of alcohol and, possibly, palatable high-calorie foods.

21

22   In outline, participants were randomised to one of three groups. Initially, we were interested

23   in testing whether the effects of reward uncertainty were modulated by its framing in terms of

24   gains or losses (Levin et al., 1998; Tversky & Kahneman, 1981). Two groups were invited to

25   roll a single fair 6-sided die to determine the value of their final participation fee. The

1   positively-framed participants were told that their fee for participating in the experiment was

2   £3 but that, if they rolled a '1' or a '2', this payment would increase to £24. The negatively-

3   framed participants were told that their participation fee was now £24 but that, if they rolled a

4   '3', '4', '5', or '6', this payment would fall to £3. Neither group was informed about the

5   outcome of the die-roll until the end of the protocol, inducing a state of reward uncertainty as

6   'not-knowing' the result of this single and (for student participants) high-value prospect. The

7   third ('control') group of participants was simply given the expected value of the die-roll (i.e.

8   £7) as a bonus payment or windfall added to their participation fee of £3. Thus, the expected

9   value of the reward-induction and control protocols were matched across the three groups.

10

11   All participants then completed a 'bogus taste test' (Robinson et al., 2017) of savoury 'pub

12   snacks' but were offered the opportunity to sample and drink one of a selection of chilled

13   well-known commercially bottled alcoholic lagers. We tested the prediction that reward

14   uncertainty in the positively- and negatively-framed participants would be associated with the

15   consumption of a higher volume of alcoholic drinks compared with the control participants.

16

17   **Methods**

18   Experiment 1 was approved by Bangor University (School of Psychology) Ethics Committee.

19   All participants provided written, informed consent.

20

21   **Participants**

22   One hundred and seven adults were recruited from Bangor University's School of Psychology

23   student participant panel, taking part in exchange for course credits and the baseline £3

24   payment. Since we wished to test the opportunistic consumption elicited by incidental reward

25   uncertainty, participants were not required to restrict their normal food and liquid beforehand.

1

2 Participants were assessed against minimal exclusion criteria of (i) self-reported food

3 allergies; (ii) current alcohol abstinence and (iii) alcohol dependence as indicated by scores of

4 15 or more on the Alcohol Use Disorders Identification Test (AUDIT; Saunders, Aasland,

5 Amundsen, & Marcus, 1993). Seventeen participants were excluded because they indicated, at

6 the outset, that they would not consume any of the alcoholic beverage during the protocol.

7 This left a final sample of 51 female and 39 male participants (M=22.88, SE=0.34yrs).

8

9 **Design**

10 Experiment 1 consisted of a between-subject design in which participants were randomised to

11 one of three experimental groups: the positively-framed; the negatively-framed; and control

12 participants. There were 13 males and 17 females in each participant group.

13

14 **Self-report questionnaires**

15 Participants completed the following psychometric questionnaires: (i) the state version of

16 'Positive And Negative Affect Schedule' (PANAS-S; Watson, Clark, & Tellegen, 1988) and

17 (ii) the Alcohol Use Disorders Identification Test (AUDIT; Saunders, Aasland, Amundsen, &

18 Marcus, 1993). Participants provided ratings of momentary hunger and thirst. The 'bogus taste

19 test' consisted of momentary ratings of how much participants wanted to eat the food rewards

20 and how much they liked the food rewards. All of these measurements were taken with 10cm

21 visual analogue scales (VAS) with anchor points of 'Not at all' and 'Very Much'.

22

23 The protocol for Experiments 1 through 4 included several additional questionnaires for

24 exploratory purposes. These are listed in full in Supplemental Material A.

25

Procedure – reward uncertainty induction and 'bogus taste test'

Upon arrival at the laboratory, participants were told they were going to take part in a

consumer taste test for 'pub snacks'. Participants provided demographic information and also

ratings of their current state of hunger and thirst. They also completed the AUDIT (Saunders

et al., 1993) and PANAS-S questionnaires (Watson et al., 1988).

Next, the participants of the positively-framed and negatively-framed groups were informed

that their payment for taking part might be as much as £24. To strengthen the image-ability of

this prospect, participants were asked to write a short paragraph to describe how they might

spend the £24 in a guilt-free way on themselves or someone close, and how they might feel

about it. Following this, these participants were introduced to a motorised device for rolling a

6-sided die inside a transparent, plastic cover (see Supplemental Material B and Figure S1 for

a photograph). Participants were asked to push a button on the side of the device to roll the die

as many times as they wished until they were fully satisfied that the die was fair. At this point,

the positively- and negatively-framed participants were informed that their payment for taking

part in the experiment would depend on the outcome of a single roll of the die. Participants in

the positively-framed group were informed their payment would include the baseline payment

of £3 but, if they rolled a '1' or a '2', they would win a further £21, increasing their final

payment to £24. However, rolling a '3', '4', '5' or '6' would leave their payment at £3. By

contrast, the participants in the negatively-framed group were informed their payment would

be £24, and if they rolled a '1' or '2', their payment would remain at £24. Rolling a '3', '4', '5' or

'6' would mean they lost £21 and their payment would be reduced to £3.

Finally, the die-rolling device was covered with a black opaque cover to obscure the outcome

of the die-roll (and thus the value of their final payment) until completion of the experimental

1   protocol. Participants rolled the die and placed the device, with a black cover in place, in a

2   small plastic transparent box. The box also contained the cash to value of the base

3   participation fee (£3) and the higher value outcome of the die-roll: two £10 notes, and four £1

4   coins. Participants locked the box and passed the key to the experimenter. The box and its

5   contents were positioned in front of the participants for the remainder of the protocol.

6

7   Participants in the control group were not shown either the die-rolling device or die. Instead,

8   they were informed that their payment would include the baseline £3 plus a gift of an extra £7,

9   to yield a total payment of £10. (We chose the bonus value of £7 since it is the expected value

10 of the die-roll outcome for both the positively- and negative-framed participants)

11

12 In the 'bogus taste test' (Robinson et al., 2017), bowls of snacks (e.g. crisps, pretzels,

13 Cheetos™, Hula Hoops™) were placed in front of participants. They were asked to try every

14 snack and provide ratings of how much they wanted and liked each of them using the 10cm

15 VAS. Once participants had placed the first snack in their mouth, it was interjected that, since

16 the taste test involved 'pub snacks', they would have access to a commercial lager to drink.

17 Participants chose a chilled bottle of beer from a glass-fronted fridge (Becks™, Budweiser™

18 or Coors light™). The experimenter poured the beer and placed it beside the snacks.

19

20 Once participants had provided wanting and liking ratings for the available snacks, they

21 watched a 10-minute segment of 'The Simpsons'. During this time, they were free to eat and

22 drink as they wished. Following the end of the Simpsons segment, the experimenter cleared

23 away the snacks and beer to be weighed later on. Participants provided final PANAS-S,

24 hunger and thirst ratings. Finally, the experimenter unlocked the plastic box, recovered the

1 die-rolling device, and removed the black cover to reveal the outcome of the die-roll and the

2 value of participants' final payment. Participants were then discharged.

3

Results

Group-matching

Participants in the positively and negatively-framed groups did not differ in their alcohol or snack consumption (see Supplemental Material C for details). So, for the purposes of clarity and power, we collapsed the two groups into one 'reward-uncertain' group and compared them with the control group. Regression and χ^2-tests showed that the reward-uncertain and control groups were closely matched in terms of gender (17:13 vs 34:26; $\chi^2(1)=0.00$, $p=1$), age (23.6±0.58 vs 22.5±0.41yrs; $\beta=-1.08$; $p=0.14$), positive affect (30.1±1.01 vs 28.17±1.77; $\beta=1.88$; $p=0.33$), negative affect (11.87±.36 vs 12.7±.55; $\beta=-0.87$; $p=0.18$), pre-induction hunger and thirst ratings (3.55±.34vs 3.66 ±.41; $\beta=-0.077$; p=0.89 and 4.16±.37 vs 4.43±.43; $\beta=-0.273$; p=0.65, respectively) (Supplemental Material D/Table S1 for group characteristics).

15

Alcohol and snack consumption

Figure 1(left) shows the average alcoholic drink consumption (ml) in the reward-uncertain and control groups. Participants who experienced reward uncertainty about the die-roll and its monetary outcomes clearly drank the most. We tested this with a linear regression model of the form: Alcohol Consumption = Gender + Reward Uncertainty, boot-strapped 1,000 times. Male participants consumed more of the alcoholic drink than the females ($\beta=75.3$ml; 95% CI [-105.60, -42.16]). The reward-uncertain participants drank markedly more of the alcoholic drinks compared with those of the control participants ($\beta=48.4$ml; 95% CI [12.47, 84.96]).

24
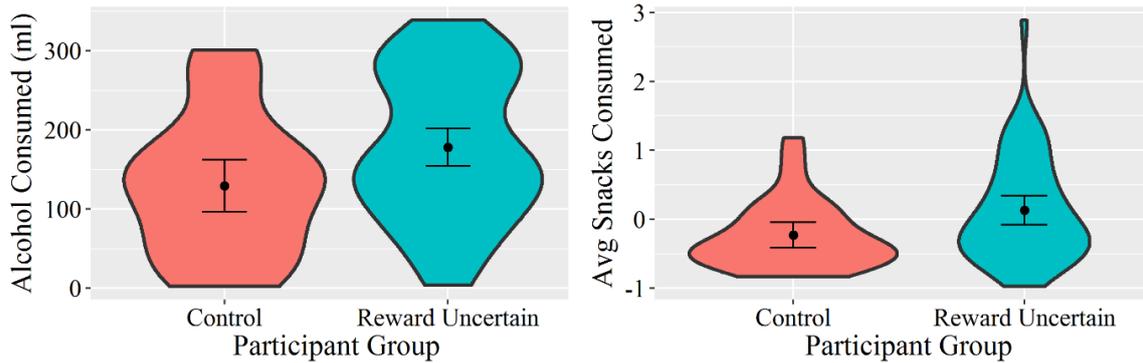
1
2 **Figure 1** Violin plot of the amount consumed by the reward-uncertain group and control
3 groups in Experiment 1. **Left**: Millimetres of alcohol consumed. **Right:** Average normalised
4 snacks consumed. The shape of each group figure represents the density of participants'
5 consumption. Error bars represent 95% confidence intervals.
6

7 Since the reward-uncertain participants reported very slightly higher AUDIT scores than the

8 controls (6.6±.39 vs 5.4±.39; β=1.23; *p*=0.051; see Supplemental Material D/Table S1), we

9 added AUDIT scores to the boot-strapped model. It still showed with 95% confidence, that

10 reward uncertainty increased the volume of beer consumed (β=40.3ml; 95% CI [7.77, 78.28]).

11
12 For each snack, we normalised the weight consumed to a mean of zero and a standard

13 deviation of one. Participants' consumption was calculated as the average of each normalized

14 snack (1 control and 9 reward-uncertain participants were removed as consumption

15 weights were unavailable). Figure 1(right) illustrates the average consumption for the two

16 participant groups. Those in the reward-uncertain group ate the most. A linear model of the

17 form, Snack Consumption = Gender + Reward Uncertainty, boot-strapped with 1,000 runs,

18 showed that females tended to eat marginally less than males (β=-0.257; 95% CI [-0.6019,

19 0.0431]). As with the alcoholic drinks, the reward-uncertain participants also consumed more

20 of the pub snacks than the control participants (β=0.365; 95% CI [0.1188, 0.6669]).

21

22 None of the above findings were markedly influenced by participants' current motivational

23 state. Adding in the pre-induction hunger and thirst ratings to the models made little

24 difference to the estimated increase in the volume of alcoholic beer or the amount of snacks

14

1 consumed by the reward-uncertain participants compared with the control participants

2 (β=37.96ml; 95% CI [3.16, 71.73] and β=0.38; 95% CI [0.11, 0.64], respectively).

3

4 **Wanting and Liking**

5 Finally, we tested whether reward uncertainty influenced how much participants (i) wanted to

6 eat and (b) liked the snacks. A boot-strapped model of the form: Wanting (or Liking) =

7 Gender + Reward Uncertainty showed that the reward-uncertain group reported modest but

8 non-significant increases in wanting of the snacks compared with the controls (53.518±3.081

9 vs 47.790±3.788; β=5.7070; 95% CI [-4.133, 15.977]). Liking ratings were more comparable

10 across the two groups (54.397±3.580 vs 55.952±2.850; β=1.30; 95% CI [-7.550, 10.961]).

11

12 **Discussion**

13 Experiment 1 tested the preliminary hypothesis that reward uncertainty about a monetary

14 outcome – inherent in gambling products and other reinforcement environments – can

15 increase consumption of other palatable rewards like commercial alcoholic beers. Utilising a

16 'bogus taste test' (Robinson et al., 2017), the results showed that the participants of the

17 reward-uncertain group consumed substantially greater volumes of personally selected – and

18 presumably, preferred – branded commercial bottled beer compared with the participants of

19 the control group. In addition, the reward-uncertain participants ate greater amounts of 'pub

20 snacks', indicating that the facilitatory effects of incidental reward uncertainty on individuals'

21 hedonic consumption behaviours extend to palatable and energy-dense edible foods.

22

23 Gambling while drinking in casinos, horse- or dog-racing tracks, or in the context of private

24 premises are common – perhaps almost normative – experiences (Bobo & Husten, 2000;

1   Giacopassi et al., 1998). Typically, the risks associated with this co-consumption have been

2   viewed from one direction: how alcohol's disinhibitory effects can prolong gambling sessions

3   and increase individuals' losses, increasing the risks of gambling harms (Cronce & Corbin,

4   2010; Ellery, 2005; Kyngdon, 1999; Stewart et al., 2005). Here, complementing animal and

5   human models (Anselme et al., 2013; Doyle & Samson, 1988; Falk, 1998; Falk et al., 1972;

6   Falk & Tang, 1988; Robinson et al., 2015; Samson & Falk, 1974; Wilson & Cantor, 1987;

7   Zack et al., 2014; Zeeb et al., 2017), Experiment 1 indicates that the reward uncertainty

8   intrinsic to gambling products can enhance in-the-moment alcohol intake, suggesting that the

9   co-consumption of gambling, alcohol and other rewards is likely cyclical or cross-facilitatory.

10   Several mechanisms might account for these findings. Reward uncertainty may increase

11   preferences for hedonic 'want' goods over functional, 'should' goods (Hirschman & Holbrook,

12   1982; Milkman, 2012). Possibly, this involves activated incentive-salience processes

13   (Anselme et al., 2013; Robinson et al., 2015) such that, in Experiment 1, reward uncertainty

14   enhanced participants' 'wanting' of the alcoholic beer and pub snacks through the enhanced

15   salience of recognisable branded bottles or food odours encountered while waiting to learn

16   the outcome of the die-roll (and value of the final payment). There was though evidence of

17   only modest increases in self-reported 'wanting' of the pub snacks in the reward-uncertain

18   compared with the control participants. By contrast, another possibility is that incidental

19   reward-uncertainty interrupts individuals' self-control (Milkman, 2012), promoting their

20   engagement with other rewards. Experiments 2a and 2b tests this possibility.

21

Experiment 2

23   Experiment 1 showed that incidental uncertainty about monetary rewards increased

24   consumption of both alcoholic beers and palatable foods. Other reports posit reward

25   uncertainty is experienced as effortful and that it exhausts self-control as a psychological

1   'muscle' (ego-depletion), promoting the selection of 'want' over 'should' options (Milkman,

2   2012) and hedonic over functional consumption (Hirschman & Holbrook, 1982). If this is the

3   case, we might expect the effects of incidental reward uncertainty to be expressed in

4   preferences for sooner smaller over larger later rewards; i.e. higher delay discounting rates.

5

6   Hazardous consumption of alcohol (Amlung et al., 2017; Petry, 2001) and food rewards

7   (Barlow et al., 2016; Bickel et al., 2014; Fields et al., 2013; Hendrickson & Rasmussen, 2013;

8   Manwaring et al., 2011; Rasmussen et al., 2010; Stojek & MacKillop, 2017) are linked to

9   impulsivity as the rapid discounting of rewards with the time intervals to their receipt or

10   consumption (Odum, 2011). Experimental work suggests that psychological interventions can

11   counter impulsivity by transiently reducing delay discounting rates (Rung & Madden, 2018).

12   Of these, the most relevant for us are manipulations that focus individuals' attention on longer

13   time horizons (Zauberman et al., 2009) and the anticipated experience of future events (Daniel

14   et al., 2015; Daniel et al., 2013; Peters & Buchel, 2010; Snider et al., 2016); or involve the

15   presentation of positively-valanced stimuli to favour one-off selections of delayed rewards

16   (Berry et al., 2014). Although these reports all involve attempts to reduce impulsivity by

17   transiently *decreasing* delay discounting rates (Rung & Madden, 2018), other circumstances –

18   perhaps, those involving incidental reward-uncertainty – might have the opposite effect and

19   induce impulsivity by *increasing* discounting rates, promoting in-the-moment consumption.

20   So, in Experiment 2a, we tested the hypothesis that reward uncertainty, as 'not-knowing',

21   transiently increases preferences for smaller sooner over larger later rewards.

22

23   Beyond testing whether reward uncertainty influences delay discounting, we also tested

24   whether it can alter probabilistic discounting. Although less consistent than the evidence

25   involving delay discounting, health problems involving obesity and weight gain have been

1   linked to risk-tolerance, operationalised as the tendency to show less discounting of lower

2   probability compared with higher probability rewards (Bickel et al., 2014; Hendrickson &

3   Rasmussen, 2013; Madden et al., 2009; Rasmussen et al., 2010; Reynolds et al., 2004).

4   Prolonged exposure to reward uncertainty can potentiate behavioural responses to

5   (conditioned) stimuli via dopaminergic modulation of reinforcement circuits that encode risk

6   (Anselme et al., 2013; Fiorillo et al., 2003; Robinson et al., 2015; Schultz et al., 2008; Zack et

7   al., 2014), promoting risk-tolerance and risky patterns of decision-making (Zeeb et al., 2017).

8   So, Experiment 2b tested the additional hypothesis that reward uncertainty experiences

9   increase individuals' risk-tolerance by decreasing their discounting rates of probabilistic

10   rewards. Following previous investigations of reward uncertainty in human subjects (Faraji-

11   Rad & Pham, 2017; Milkman, 2012), and to increase statistical power, Experiments 2a and 2b

12   used the online participant panel, Amazon Mechanical Turk (https://www.mturk.com/).

13

14   Testing the effects of reward uncertainty on delay and probability discounting involves

15   several challenging design decisions about the kind of rewards offered to participants and the

16   most appropriate discounting elicitations (see Supplemental Materials E for a discussion).

17   Numerous studies show no systematic differences between discounting rates when rewards

18   are real or hypothetical (Johnson & Bickel, 2002; Lagorio & Madden, 2005; Madden et al.,

19   2003) and statistical equivalence of real and hypothetical rewards in delay and probability

20   discounting elicitations (Matusiewicz et al., 2013). In Experiments 2a and 2b, we tested

21   whether reward uncertainty induces *general* perturbation of delay discounting and risk-

22   tolerance (as measured by a probability discounting elicitation) for hypothetical rewards.

23

24

Experiment 2a: Method

Experiment 2a was approved by Bangor University (School of Psychology) Ethics

Committee. At the beginning of the online survey, participants read a single-page description

of the experiment and clicked a single radio-button to provide informed consent.

Participants

Two-hundred participants were recruited using Amazon Mechanical Turk (MTurk). All

participants were compensated $1 for completing a 5-10 minute online survey. One

participant was excluded for non-completion. This left 199 participants (M=34.06, SE=0.70,

comprised of 115 males (M=31.94, SE=0.73) and 84 females (M=36.96, SE=1.25).

Design

Experiment 2a consisted of a between-subject design where participants were randomised to

one of two groups: the reward-uncertain (N=107) or the control group (N=92).

Self-report questionnaires

Participants provided ratings of positive affect as momentary happiness ('How happy are you

right now?') and alertness ('How alert are you right now?') using 15-point Likert scales with

the anchor points of 'Not at all' and 'Extremely'. (A description of the changes in momentary

happiness and alertness (pre-induction, post-induction and post-outcome) in the reward-

uncertain compared with the controls of Experiments 2a and 2bs are provided in Supplemental

Material F/Tables S4 and S5). At the end of the survey, participants completed the WHO-5

assessment of subjective well-being (Topp et al., 2015) and a measure of early-year socio-

economic status (SES) (Griskevicius et al., 2011). Neither measure showed associations with

the effects of reward-uncertainty and are not discussed here (Rauwolf et al., 2020, August 28).

Procedure

First, participants provided demographics of age, gender, and occupation, along with pre-induction ratings of momentary happiness and alertness. Next, participants who had been randomised to the reward-uncertain group were informed that they would roll a simulated but fair 6-sided die to win additional money (Supplemental Material B for a photograph). The reward-uncertainty induction was modelled on the positively-framed version of Experiment 1; that is, the monetary pay-offs of the die-roll were couched in terms of payments gained.

The die-roll was generated with JavaScript. Participants clicked a button to roll the die as many times as necessary to satisfy themselves that the die was fair. Once participants were content to proceed, they were informed that if they rolled a '1' or a '2', their participation fee would be increased by an additional $4 for a total payment of $5. If they rolled a '3', '4', '5' or '6', they would receive no bonus and leave with the original $1. Participants then clicked once more to roll the die but this time the result was hidden (see Supplementary Material B/Figures S2 and S3) and only revealed at the end of the protocol. Participants in the control group were informed that they would receive an additional $1.33 (the expected value of the die-roll) as a bonus payment. Thus, they received $2.33 for completing the entire survey. All participants then completed a pair of post-induction 15-point Likert ratings of happiness and alertness.

Next, participants completed the 5-item (and 2min) ED_{50} elicitation of delay discounting (Koffarnus & Bickel, 2014). Its forced-choice items asked participants whether they preferred $500 now or $1,000 at some later variable delay. The ED_{50} elicitation attempts to find the delay (between 1hr and 25yr) when individuals' preferences switch from the immediate small reward to the delayed large reward.

1   Following the completion of the ED_{50} elicitation, the participants of the reward-uncertain

2   group were shown the outcome of the hidden die-roll. Next, all participants completed the

3   WHO-5 assessment of subjective well-being (Topp et al., 2015), and the SES measure of

4   early-year socio-economic status (Griskevicius et al., 2011). Finally, all participants provided

5   post-outcome ratings of momentary happiness and alertness before the survey terminated.

6

Results

Group-matching.

The reward-uncertain participants were slightly younger than the control participants

(32.6±0.91 vs 35.3±1.03yrs; β=2.68, *p*=0.06), with a slightly better balance of genders (57:50

vs 58:32; χ^2 (1)=2.07, *p*=.14). The reward-uncertain group and the control group were closely

matched for their pre-induction happiness and alertness (10.92±0.30 vs 11.14±0.34; β=-0.225,

p=0.617 and 12.48±0.24 vs 12.28±0.26; β=0.192, *p*=0.586, respectively).

Delay discounting rates

Participants' delay discounting rates (*k* values) were calculated as per Koffarnus & Bickel

(2014); the larger the value of *k*, the less time a participant was willing to wait for $1,000,

compared with taking $500 immediately. Figure 2(left) depicts the average discounting rates

for the two groups. *k* was not normally distributed and so the log-transformed value was used.

Gender was added as a covariate since male participants reported higher *k* values than female

participants (β=0.8345; 95% CI [0.122, 1.509]).
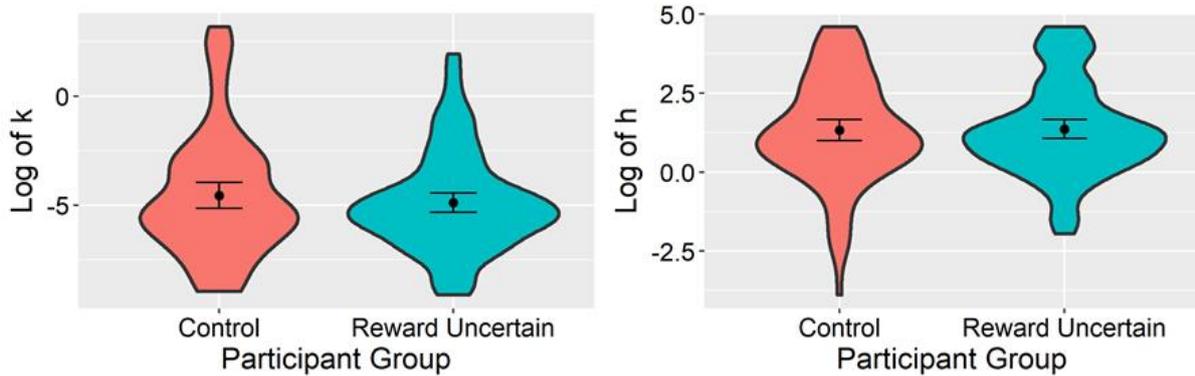
Figure 2 Violin plots representing the distribution of each group for temporal discounting (Experiment 2a) and probabilistic discounting (Experiment 2b)**. Left:** The log of k from the ED_{50}. **Right:** The log of h from the EP_{50}. Dots represent the average value by group, and error bars represent confidence intervals of the mean.

A regression of the form: $Log(k)$ = Gender + Reward Uncertainty, boot-strapped 1,000 times, showed no marked differences in discounting rates between the reward-uncertain and control participants (β=-0.2536; 95% CI [-1.0236, 0.4443]), suggesting that reward uncertainty does not induce transitory increases in preferences for smaller, sooner over larger, later rewards.

Experiment 2b: Method

Experiment 2b was approved by Bangor University (School of Psychology) Ethics Committee. At the beginning of an online survey, all participants read a single-page description of the experiment and clicked a single radio-button to provide informed consent.

Participants

Two-hundred participants (M=36.46, SE=0.85) were recruited using MTurk. There were 114 males (M=35.25, SE=1.00) and 86 females (M=38.05, SE=1.45); 101 participants randomised to the reward-uncertain group and 99 to the control group.

Procedure

The protocol was identical to Experiment 2a, with the single exception that we replaced the ED_{50} delay discounting elicitation with the EP_{50} probability discounting elicitation (Cox &

22

1   Dallery, 2016). This elicitation offers forced-choice options between hypothetically receiving

2    $500 for certain or receiving $1,000 with probability *p* and finds the probability where

3   preference switches from the certain smaller to the less probable larger amount.

4

5   **Results**

6   **Group-matching**

7   The reward-uncertain and control participants were closely matched in terms of gender (M:F

8   ratios: 53:48 vs 61:38; χ^2 (1)=1.352, *p*=.245) and their ages (35.97±1.11 vs 36.94±1.29yrs,

9   respectively; β=-0.98. *p*=0.56). Pre-induction happiness and alertness were comparable

10   between the reward-uncertain and control groups (10.82±0.31 vs 11.45±0.29, β=-0.633,

11   *p*=0.14 and 12.04±0.27 vs 12.47±0.25, β=-0.435, *p*=0.24, respectively).

12

13   **Probability discounting rates**

14   Probability discounting rates (*h*) were calculated as per Cox & Dallery (2016). The smaller the

15   value of *h*, the more risk a person is willing to tolerate in order to acquire $1,000, as opposed

16   to receiving $500 for certain. Figure 2(right) depicts the average value of the log of *h* for the

17   two participant groups. A linear model, boot-strapped 1,000 times, of the form: Log(*h*) =

18   Gender + Reward Uncertainty showed that males accepted more risk than females (β=-

19   0.6239; 95% CI [-1.0381, -0.1486]). However, there was no marked reduction (or change) in

20   the discounting of probabilistic rewards in the reward-uncertain compared with the control

21   participants (β=-0.0230; 95% CI (-0.4631, 0.4466]), suggesting that reward uncertainty does

22   not transiently increase risk-tolerance, to promote broader consumption.

23

24

1   **Discussion**

2   Experiment 1 shows that reward uncertainty experiences can facilitate consumption of

3   alcohol and palatable food rewards. Other data indicates that consumption of these rewards is

4   linked to enhanced impulsivity, as preferences for smaller, sooner rewards at the expense of

5   larger later rewards (Amlung et al., 2017; Barlow et al., 2016; Bickel et al., 2014; Fields et

6   al., 2013; Manwaring et al., 2011; Petry, 2001; Stojek & MacKillop, 2017) or risk-tolerance

7   (Hendrickson & Rasmussen, 2013; Rasmussen et al., 2010; Reynolds et al., 2004).

8   Experiments 2a and 2b tested the hypotheses that incidental reward-uncertainty changes these

9   risk-attitudes in ways that facilitate in-the-moment consumption of palatable rewards. We

10 find no evidence of the gross changes in individuals' delay and probability discounting rates

11 that are detectable with the brief, validated elicitations involving hypothetical monetary

12 rewards (Cox & Dallery, 2016; Koffarnus & Bickel, 2014). Other data indicate that delay and

13 probability discounting rates can be steeper for directly consumable compared with monetary

14 rewards (Odum et al., 2006; Rasmussen et al., 2010), raising the possibility that incidental

15 reward uncertainty might yet promote consumption by transiently increasing impulsivity or

16 risk-tolerance for food and drink rewards specifically. However, Experiments 2a and 2b

17 indicate that any such impulsivity-generating processes under conditions of uncertainty are

18 likely to be reward- and situation-specific (see Supplemental Material E for discussion).

19

20 # Experiment 3

21 In Experiment 1, we found that reward uncertainty experiences increase in-the-moment

22 alcohol and snack consumption. In Experiment 2, we showed that this increased consumption

23 is unlikely to arise because reward uncertainty produces gross changes in impulsivity

24 expressed as increased delay discounting or risk tolerance. In Experiment 3, we switched tack.

25 We hypothesised that reward uncertainty modulates the experience of rewards in ways that

1 might promote their in-the-moment consumption; focusing on the powerful reward of sweet

2 tastes (Lenoir et al., 2007; Moskowitz et al., 1974; van Opstal et al., 2020). Specifically, we

3 tested the prediction that incidental uncertainty, as a state of not-knowing about the outcome

4 of a fully specified risk-based monetary prospect, enhances individuals' responses to the taste

5 characteristics of, and hedonic responses to, increasing concentrations of sucrose solutions.

6

7 Further, harmful consumption of alcohol (Kampov-Polevoy et al., 1997; Kampov-Polevoy et

8 al., 2003; Kranzler et al., 2001), cocaine (Janowsky et al., 2003) and food rewards (Krahn et

9 al., 2006) are linked to preferences for the intensity of high concentration sweet tastes; in so-

10 called 'sweet-likers' (Kampov-Polevoy et al., 2003; Kranzler et al., 2001; Levine et al., 2003).

11 Sweet-likers can show rapid delay discounting rates (Weafer et al., 2014) as a risk factor for

12 these health experiences (Amlung et al., 2017; Barlow et al., 2016; Hendrickson &

13 Rasmussen, 2013; Petry, 2001; Rasmussen et al., 2010; Stojek & MacKillop, 2017) and, in

14 some reports, patterns of increased food consumption (Kampov-Polevoy et al., 2006; Tan &

15 Tucker, 2019). These bidirectional associations suggest that individuals who prefer the

16 strongest concentration sweet tastes will be particularly sensitive to the effects of reward

17 uncertainty. So, in Experiment 3, we worked with two datasets; first, an unselected sample of

18 young male and female participants but then, second, a large sub-sample of sweet-likers.

19

20 Finally, consumption of alcohol, food, drugs and gambling products all have mood-regulatory

21 functions in the alleviation of stress, anxiety or depression in vulnerable individuals (Boden &

22 Fergusson, 2011; Konttinen et al., 2019; Lloyd et al., 2010). So, we measured participants'

23 depressive symptoms using the BDI-II (Beck et al., 1996), in order to explore whether the

24 effects of reward uncertainty on responses to sweet tastes is moderated by mood.

25

Method

Experiment 3 was approved by Bangor University (School of Psychology) Ethics Committee.

All participants provided written, informed consent. The method was similar to Experiment 1

but replaced the bogus taste test with a sweetness taste test (Weafer et al., 2014).

Participants

Power analysis using the data from Experiment 1 indicated that 80% power (at 95%

confidence) to detect changes in alcohol consumption and snack consumption required 126

and 135 participants, respectively (see Supplementary Materials G). One hundred and forty-

three participants were recruited from Bangor University School of Psychology student

participant panel and took part for course credits and a £3 payment. Twenty-two individuals

were excluded because their BMIs were below 18.5, because they showed uniformly low

liking across all sweetness concentrations (with ratings below 0.2 out of 10) or because of

missing questionnaire data. The final sample consisted of 121 participants *(M=21.31,*

SE=0.48), comprised of 60 females *(M=20.87, SE=0.42)* and 61 males *(M=21.75, SE=0.86).*

Design

As in Experiment 1, participants were randomised to one of three groups: positively-framed,

negatively-frames and control. The dependent variable was participants' sweetness and liking

ratings for five concentrations of sucrose-sweetened Cherry Kool-Aid™ solutions.

Procedure

As in Experiment 1, participants completed the (state) PANAS-S (Watson et al., 1988) and

pre-induction 10cm VAS ratings of hunger and thirst. The reward-uncertainty induction and

control protocol remained as described in Experiment 1. Participants in the control group were

1   informed their payment would include the baseline of £3 plus an extra windfall of £7. Each

2   sample of the taste test consisted of 2ml of Kool-Aid with five sucrose molarities: 0.05, 0.10,

3   0.21, 0.42, and 0.83M (Weafer et al., 2014), served at room temperature (Bartoshuk et al.,

4   1982). None of the participants had previously encountered Kool-Aid as a flavour or brand.

5

6   Since judgements of the sweetness and pleasantness of sucrose solutions can be context-

7   dependent (Riskey et al., 1979), the five concentrations were presented once within each one

8   of five blocks, according to a Latin Square that generated 25 samples in total. Participants

9   tasted and expectorated the samples, rinsing with water between each one. After each sample,

10   participants completed VAS ratings of sweetness and liking (Weafer et al., 2014).

11

12   Following the sweetness taste test, but before the outcome of the die-roll was revealed,

13   participants completed a further PANAS-S (Watson et al., 1988) and provided hunger and

14   thirst (VAS) ratings. Participants also completed the AUDIT (Saunders et al., 1993) and

15   Beck's Depression Inventory (BDI-II) (Beck et al., 1996) to capture recent depressive

16   symptoms. Once the outcome of the die-roll had been revealed, height, weight, and waist

17   measurements were taken. Participants were then discharged.

18

19   **Results**

20   **Group/sub-group selection and matching**

21   As in Experiment 1, we collapsed the positively-framed and the negatively-framed groups into

22   one reward-uncertain group. First, we considered the effects of reward uncertainty in the

23   entire unselected sample of participants. There was some evidence of the predicted

24   concentration-dependent increases in both sweetness (see Supplemental Material H Figure S8)

25   and liking ratings in the reward-uncertain compared with the control participants (see

1 Supplemental Material H Figure S9). However, these effects were not statistically significant

2 (χ^2(1)=1.9504; p=0.1625) and χ^2(1)=2.3593; p=0.1245, respectively; see Supplemental

3 Materials H for details). Therefore, we focused on the sweet-likers in the remaining analysis.

4

5 Samples of both non-clinical and clinical participants can show heterogenous

6 hedonic/pleasantness responses to sweet tastes; with some individuals showing monotonic

7 increases in liking across higher concentrations of sucrose solutions (and preferences for the

8 strongest concentrations) but other individuals showing declining liking ratings beyond the

9 lower concentrations (Asao et al., 2015; Kim et al., 2014; Moskowitz, 1971; Moskowitz et al.,

10 1974; Pangborn, 1970). We see the same variability in our sample's liking ratings.

11

12 Here, we specified sweet-likers as those participants whose maximal liking ratings aligned

13 with the 0.83M or 0.42M concentrations. This identified 107 participants. Consistent with

14 previous reports (Asao et al., 2015; Kim et al., 2014; Moskowitz, 1971; Moskowitz et al.,

15 1974; Pangborn, 1970), at a group-level, these participants showed monotonic increases in

16 liking across the concentrations of sucrose solution whereas the 14 remaining participants

17 reported reduced liking beyond the 0.21M concentration (see Supplemental Materials H

18 Figure S10). Since inclusion of these 14 participants – whose liking ratings depart markedly

19 from the modal pattern with sucrose molarities seen in our sample and whose maximal liking

20 ratings, as an index of participants' preferences, fell at lower concentrations – introduce

21 significant heterogeneity into the dataset, we confined our analysis to the 107 sweet-likers.

22

23 Among sweet-likers, the reward-uncertain and the control participants were matched for

24 gender (M:F; 18:18 vs 35:36; χ^2 (1)=0, *p*=1), age (20.8±.40 vs 21.8±1.06; β=-0.919; *p*=0.332),

25 thirst (6.0±.26 vs 5.5±.35; β=0.632*; p*=0.159*),* AUDIT score (8.4±.72 vs 8.9±1.00; β=-.49;

1 *p*=0.69); state positive affect (28.7±.74 vs 28.2±1.04; β=0.594*; p*=0.644*)* and negative affect

2 (12.4±.31 vs 12.1 ±.41; β=0.297; *p*=0.577). However, the reward-uncertain group were

3 somewhat more hungry than the control group (4.3±.33 vs 2.9±.35; β=1.411; *p*=0.0085) (see

4 Supplemental Materials D/Table S2 for further psychometric details).

5

6 **Sweetness and Liking ratings**

7 Sweetness and liking ratings were analysed with hierarchical mixed-effects (maximum

8 random-slope) models, tested with likelihood-ratio tests for the additional variance explained

9 while minimising Type 1 errors (Barr, 2013). (See Supplemental Materials H/Statistical

10 Approach.) Using R's *lmer* syntax, our base model, **Model 1**, took the form: Sweetness (or

11 Liking) = Reward Uncertainty + Molarity + (1 + Molarity | Participant / Block) while a

12 second model, **Model 2**, added the interaction between reward uncertainty and molarity:

13 Sweetness (or Liking) = (Reward Uncertainty * Molarity) + Reward Uncertainty + Molarity +

14 (1 + Molarity | Participant / Block). Figure 3(left) illustrates the results for the sweet-likers.

15

16 Adding the interaction between reward uncertainty and molarity to Model 2 explained

17 significantly more variance ($\chi^2(1)$=4.1946, *p*=0.04). Sweetness ratings of the reward uncertain

18 participants increased more steeply as a function of sucrose solution molarity than those of the

19 control participants. Figure 3(right) shows the effects of reward uncertainty on participants'

20 liking ratings of the same sucrose solution concentrations. Again, a likelihood-ratio test of the

21 comparison between Model 1 and 2 shows that the interaction between reward uncertainty and

22 molarity again explained more variance ($\chi^2(1)$=3.74, *p*=0.05). Specifically, the reward-

23 uncertain participants' liking of sucrose solution concentrations increased at a steeper gradient

24 compared with those of the controls. (Further, adding baseline thirst and hunger ratings to the

1 models produced no marked changes in the variance explained by adding the interaction

2 between reward uncertainty and molarity; Supplemental Materials H for details).

3
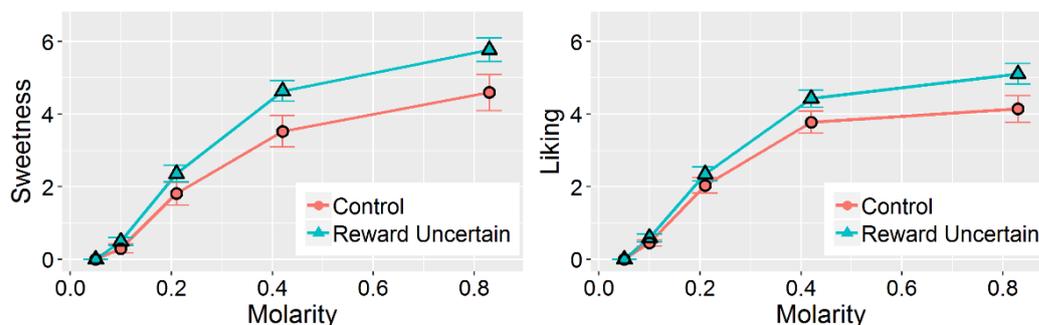
4
5 **Figure 3** Average sweetness (left) and liking (right) ratings by molarity and group,
6 normalized against the least sweet mixture. For each individual, the rating for a given molarity
7 was calculated by taking their average rating across all five blocks and subtracting it against
8 the average rating at 0.05M. Error bars represent standard errors.
9

10 Finally, we tested whether the effects of reward uncertainty on participants' responses to

11 sweetness were moderated by recent depressive symptoms measured with BDI-II (Beck et al.,

12 1996). First, we calculated the average sweetness ratings for each participant across all

13 concentrations and blocks, then normalized the ratings to a mean of zero and a standard

14 deviation of one. Next, we ran a linear regression model, boot-strapped 1,000 times, with the

15 form: Sweetness = Reward Uncertainty + BDI + Reward Uncertainty * BDI.

16

17 Sweetness ratings tended to decrease with increasing BDI scores amongst the control

18 participants but tended to increase slightly with BDI scores amongst the reward-uncertain

19 participants, reflected in the significant 2-way interaction between Reward Uncertainty and

20 BDI (β=0.0718; 95% CI [0.0029, 0.1541]). (See Supplemental Material I Figure S9).

21

22 **Discussion**

23 Experiment 3 investigated the hypothesis that reward uncertainty, as a state of not- knowing

24 about the outcome of a high-value monetary prospect, modulates the experience of other

1   palatable rewards; in this instance, expressed in the rated sweetness and liking of increasing

2   concentrations of sucrose solutions (Lenoir et al., 2007; Moskowitz et al., 1974; Pfaffmann,

3   1980; van Opstal et al., 2020). Among the sample who reported preferences for the strongest

4   concentrations of sucrose solutions – 'sweet-likers' – we find that incidental reward

5   uncertainty for money increases the rated intensity and rated liking of sweet tastes. That these

6   increases were concentration-dependent rules out the possibility that they reflect a generalised

7   shift in the reward-uncertain participants' response biases (Moskowitz, 1971; Moskowitz et

8   al., 1974; Pangborn, 1970; Riskey et al., 1979). Rather they suggest that, in some individuals,

9   states of not-knowing enhance the reward experience of high-intensity sweet tastes.

10

11   Further, consumption of alcohol, food as well as drugs and gambling products are often

12   motivated as ways to alleviate stress, anxiety or low mood (Boden & Fergusson, 2011;

13   Konttinen et al., 2019; Lloyd et al., 2010). The observation here that sweetness ratings were

14   moderated differently by the depression symptoms (scored over 14days with the BDI-II)(Beck

15   et al., 1996) of the reward-uncertain participants compared with the control participants

16   provides an initial indication that effects of incidental reward uncertainty for one kind of

17   reward on the experience of other palatable directly-consumable rewards are mood-dependent.

18

19   Individuals tend to show heterogenous responses to sweet tastes (Asao et al., 2015; Kim et al.,

20   2014; Moskowitz, 1971; Moskowitz et al., 1974; Pangborn, 1970). In this experiment,

21   inclusion of the small number of participants with diminished hedonic responses to stronger

22   sucrose solutions weakened the above patterns, suggesting a lack of power to demonstrate a

23   general effect. So, in Experiment 4, we seek to replicate the impacts of incidental reward

24   uncertainty, this time, with a broader set of food and drink rewards and to test their

25   associations with cognitive and affective risk factors for consumption-related health problems.

Experiment 4

Experiment 1 showed that incidental reward uncertainty can increase consumption of

alcoholic drinks and palatable snacks while Experiment 3 demonstrated that reward

uncertainty can increase the intensity of palatable reward experiences. Our final experiment

in this series had two objectives. First, we sought to replicate the effects of Experiments 1 and

3 by testing whether reward uncertainty increases individuals' consumption and their

responses to the taste experiences of a broadened range of palatable food and drink rewards

(again presented in a fictive 'consumer taste test'). Second, we assessed whether the effects of

reward uncertainty on responses to the taste characteristics and palatability of food and drink

rewards are associated with inter-individual variation in cognitive and affective variables

(including self-reported depressive symptoms) linked to unhealthy consumption behaviours.

In addition to elevated rates of delay and probability discounting (Amlung et al., 2017;

Barlow et al., 2016; Bickel et al., 2014; Fields et al., 2013; Hendrickson & Rasmussen, 2013;

Manwaring et al., 2011; Odum, 2011; Petry, 2001; Rasmussen et al., 2010; Stojek &

MacKillop, 2017), hazardous consumption has been linked to variation in motor inhibition or

response-cancellation (Bartholdy et al., 2016; Billieux et al., 2010; de Ruiter et al., 2012;

Lawrence et al., 2015; Nederkoorn et al., 2010) and reflection impulsivity as the tendency to

initiate action at the expense of information sampling (Banca et al., 2015; Clark et al., 2006).

These findings raise the possibility that the effects of reward uncertainty on consumption (in

Experiment 1) and reward experiences (in Experiment 3) reflect variability in these functions.

Therefore, prior to the reward uncertainty induction of Experiment 4, we invited participants

to complete: (i) a standard stop-signal reaction time task (SSRT) as a measure of motor

inhibition (Verbruggen et al., 2012); (ii) the ED_{50} and EP_{50} elicitations of delay and

1   probability discounting (Cox & Dallery, 2016; Koffarnus & Bickel, 2014); and (iii) an

2   explore/exploit choice task in an information sampling context as reflection impulsivity

3   (Navarro et al., 2016; Tversky & Edwards, 1966). We tested the prediction that the effects of

4   reward uncertainty on responses to the taste properties of food and drink rewards are

5   moderated by inter-individual variation in response control, discounting rates, and the balance

6   between exploration versus exploitation in information-sampling.

7

8   Additionally, in a post-hoc test, Experiment 3 showed that, while sweetness intensity ratings

9   diminished with more severe self-reported depression symptoms in the control participants,

10   this trend was gently reversed in the reward uncertain participants. This suggests that the

11   effects of reward uncertainty to enhance individuals' responses to food and drink rewards are

12   mood-dependent. Studies of disrupted intensity and pleasantness ratings of sweet tastes in

13   individuals with depressed mood show inconsistent results, probably reflecting small sample

14   sizes, differences in selection criteria (e.g. clinical vs community samples) and failures to test

15   against varying sucrose concentrations (Amsterdam et al., 1987; Dichter et al., 2010; Platte et

16   al., 2013; Scinska et al., 2004; Steiner et al., 1969). In Experiment 4, therefore, we sought to

17   replicate Experiment 3's moderation of reward uncertainty's effects on taste experiences by

18   recent symptoms of depression, scored with the BDI-II (Beck et al., 1996).

19

20   Lastly, appraisal of probabilistic risk involves affective reactions about valanced outcomes

21   (Lowenstein et al., 2001; Slovic et al., 2005). Other data suggest that increased intensity of

22   sweet (and sometimes decreased intensity of sour) tastes can be linked to fluctuating positive

23   affect triggered by successful outcomes (Noel & Dando, 2015) or the concurrent presentation

24   of positively-valenced visual stimuli (Wang & Spence, 2018). In the online Experiments 2a

25   and 2b, we found that the reward-uncertainty induction left participants less happy compared

1   with the control procedure involving an equivalent-value windfall (see Supplemental Material

2   F for details). However, neither Experiment 2a or 2b involved any direct encounter with

3   consumable food and drink rewards, precluding any test of whether the impacts of reward

4   uncertainty on consummatory behaviours or related reward experiences are moderated by

5   positive affect. So, to test this in the lab-setting of Experiment 4, we collected self-reported

6   momentary happiness ratings before the reward-uncertainty inductions and afterwards.

7

Methods

9   Experiment 4 was approved by Bangor University (School of Psychology) Ethics Committee.

10 All participants provided written, informed consent.

11

Participants

13 Power analysis of Experiment 1 found that 135 participants are required to find a difference in

14 snack consumption with 80% power (at 95% confidence)(see Supplemental Material G), 154

15 young adults (80 females) were recruited from Bangor University's School of Psychology

16 student panel and took part in exchange for course credits and a £3 payment. Twenty-two

17 participants were excluded for self-reported eating problems, food allergies, or on-the-day

18 technical difficulties with the protocol. The final sample included 132 participants (M=21.05,

19 SE=0.30), comprised of 63 males (M=21.94, SE=0.54) and 69 females (M=20.24, SE=0.26).

20

Design

22 Like, Experiments 1 and 3, Experiment 4 consisted of a between-subject design in which

23 participants were randomised to one of three groups: positively-framed; negatively-framed

24 and control. Each participant group included 21 males and 23 females.

25

Self-report questionnaires

Participants completed the following set of psychometric questionnaires to match for alcohol

and nicotine use: (i) the Alcohol Use Disorders Identification Test (AUDIT)(Saunders et al.,

1993); (ii) the Fagerstrom Test for Nicotine Dependence (FTND) (Heatherton, 1991); and (iii)

the Penn State Electronic Cigarette Dependence Index (PSECDI)(Foulds et al., 2014).

Consumer evaluation ratings

Participants also provided ratings of momentary hunger, thirst and happiness, as well as

momentary ratings of how much they wanted to eat and how much they liked the different

foods and drinks using 10 cm VAS with anchor points of 'Not at all' and 'Very Much'.

Cognitive assessments

Participants completed: (i) a standard stop-signal reaction time task (SSRT) using the STOP-

IT computer program as a measure of motor inhibition (Verbruggen et al., 2012); (ii) the 5-

item ED_{50} and EP_{50} delay discounting and probability discounting elicitations (Cox & Dallery,

2016; Koffarnus & Bickel, 2014) and (iii) the Observe-or-Bet assessment of explore/exploit in

information sampling (Navarro et al., 2016). (See Supplementary Materials J for descriptions.)

Procedure

Upon arrival, participants were told they were going to complete a consumer evaluation of

some food and drink products. First, they provided demographic information and completed

baseline VAS ratings of their momentary hunger, thirst, and happiness. Next, participants

completed the ED_{50} and EP_{50} assessments of delay and probability discounting rates (Cox &

Dallery, 2016; Koffarnus & Bickel, 2014), the Observe-or-Bet assessment of explore/exploit

in information sampling (Navarro et al., 2016), and the stop-signal reaction time task (SSRT)

using the STOP-IT computer software (Verbruggen et al., 2012). Assessments were ordered to

1   minimise proactive interference across the Observe-or-Bet, STOP-IT and ED_{50} and EP_{50}

2   discounting assessments (Stevens et al., 2015; Verbruggen et al., 2012) (see Supplementary

3   Materials J for detailed descriptions). Following completion of these cognitive assessments,

4   participants provided pre-induction ratings of hunger, thirst and happiness.

5

6   Next, the reward-uncertainty induction was carried out exactly as described in Experiment 1

7   and 3. Participants in the positively- and negatively-framed groups were informed that their

8   payment for taking part might be as much as £24 and rolled a die to be revealed at the end of

9   the experiment. The control group was told they would receive a £7 bonus. All participants

10   then completed a final set of post-induction VAS hunger, thirst and happiness ratings.

11   Finally, participants completed the consumer evaluation test while watching a 10-minute

12   segment of the Simpsons. Hula Hoops™ and servings of fresh warm (and scented) sweet

13   popcorn, salty popcorn and sweet and salty popcorn were presented in bowls. First,

14   participants rated how much they wanted to eat and liked the food rewards (as a set) (10 cm

15   VAS with 'Not at all' and 'Very Much' as anchor points). Next, they tasted each individual

16   food reward and rated its visual appeal, how much they wanted to eat it, how much they liked

17   it, its sweetness, its saltiness and its taste intensity using a 1-5 Likert scale. At this point, the

18   experimenter placed three drinks (Coke-Cola™, Capri-sun™, and 7-up™) in front of the

19   participants and asked them to help themselves. During the evaluation period, the researcher

20   left the room and returned after 10min. Participants provided ratings for all food rewards and

21   for the drinks that they sampled. At the end of the television segment, the food rewards and

22   drinks were cleared. At this point, the outcome of the die-roll was revealed, and participants

23   were paid. Finally, participants completed the AUDIT (Saunders et al., 1993), BDI-II (Beck et

24   al., 1996), FTND (Heatherton, 1991) and PSECDI (Foulds et al., 2014) and were discharged.

25

Results

Group-matching

As in Experiment 1 and 3, the positively-framed and negatively-framed groups did not differ

markedly in their sensory ratings of the food rewards/snacks and drinks (see Supplementary

Materials C for details). Therefore, we collapsed these groups into one reward-uncertain

group. Linear regressions showed that the reward-uncertain participants and control

participants were well-matched for age (21.3±.40 vs 20.7±.41; β=-0.5818; p=0.364),

depressive symptoms (12.4±1.01 vs 13.4±1.29; β=-1.068; p=0.531), hazardous drinking

(7.74±.61 vs 8.56±.92; β=-0.829, p=0.447) and nicotine usage (.65±.17 vs .93±.24; β=-0.284;

p=0.343) (see Supplementary Materials D/Table S3 for further details). Just-prior to the

reward-uncertainty induction, the reward-uncertain participants and the control participants

were matched in terms of state hunger (4.15±.28 vs 3.93±.45; β=0.216; p=0.67) and thirst

(5.15±.22 vs 5.18±.35; β=-0.0341; p=0.932). They were also matched in terms of their pre-

induction momentary happiness (5.84±0.25 vs 5.53±0.19; β=-0.307; p=0.352).
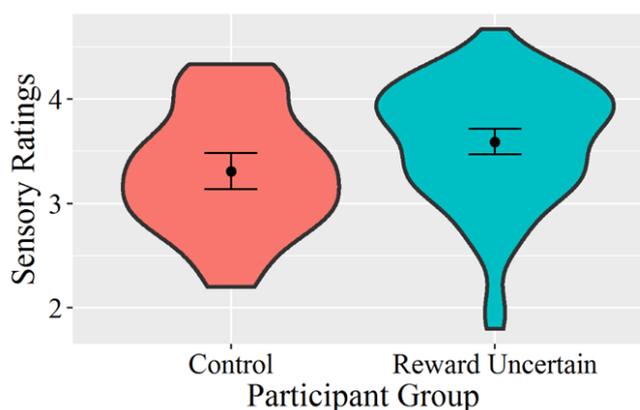
Figure 4 Taste intensity ratings by the reward-uncertain and control groups in Experiment 4,
calculated as the average of individuals' saltiness rating for Hula Hoops™, salty popcorn and
salty & sweet popcorn and sweetness rating for sweet popcorn, salty & sweet popcorn, Coke-
Cola™, Capri-sun™, and 7-up™. Error bars represents 95% confidence intervals.

1 **Taste intensity and liking ratings**

2 Experiment 4 was intended to assess whether, as in Experiment 3, reward uncertainty was

3 associated with changes in individuals' experience of palatable foods and drink rewards. To

4 test this, we focused on each participant's average saltiness rating for salty snacks (salty

5 popcorn, and salty and sweet popcorn and Hula Hoops™), combined with the average

6 sweetness rating for sweet snacks and drinks (sweet popcorn, salty and sweet popcorn, Coke

7 Cola™, Capri-Sun ™, and 7-up™). Figure 4 illustrates the results. We ran a linear model of

8 the form: Sensory ratings = Gender + Reward Uncertainty, boot-strapped 1,000 times.

9

10 Reward uncertainty produced substantial increases in participants' rated sweetness and

11 saltiness of the food and drink rewards (3.59±.061 vs 3.31±.085, β=0.281; 95% CI [0.086,

12 0.486]). Additional boot-strapped regressions showed that reward uncertainty increased

13 sweetness (3.64±.079 vs 3.40±.101, β=0.241; 95% CI [0.002, 0.515]) and saltiness ratings

14 (3.52±.075 vs 3.21±.110, β=0.303; 95% CI [0.048, 0.557]) when considered on their own.

15

16 Next, we tested whether the effects of reward uncertainty on taste intensity ratings were

17 moderated by participants' stop-signal performance (SSRT), delay discounting rates (ED_{50}),

18 probability discounting rates (EP_{50}), explore-exploit as information sampling (Observe-or-bet)

19 or recent depressive symptoms (BDI-II). We tested regressions with a boot-strapped model of

20 the form: Sensory ratings = Reward Uncertainty + IV + Reward Uncertainty * IV, where IV

21 (independent variable) represents each potential moderating variable.

22

23 Sensory ratings did not vary by stop-signal time (SSRT) (β=0.0004; 95% CI [-0.0021,

24 0.0022]), (log k) delay discounting rates (β=0.0415; 95% CI [-0.160, 0.223]), or (log h)

25 probability discounting rates (β=0.0077; 95% CI [-0.1437, 0.1573]). Neither did sensory

1 ratings vary by participants' average decision-threshold in the Observe-Bet assessment

2 (β=0.134; 95% CI [-0.1347, 0.2940]). There was little indication that changes in participants'

3 sensory ratings under conditions of reward uncertainty compared with the control procedure

4 were substantively moderated by participants' SSRT (β=-0.001; 95% CI [-0.0035, 0.0016]) or

5 their ED_{50} and EP_{50} discounting rates (β=-0.130; 95% CI [-0.564, 0.092]) and (β=-0.0336;

6 95% CI [-0.1961, 0.1181]). Associations between participants' sensory ratings and average

7 decision-thresholds of the Observe-Bet assessment did vary somewhat between the reward-

8 uncertain and control groups (β=-0.288; 95% CI [-0.5417, -0.0228]). However, these

9 differences were difficult to interpret; and they are not discussed further here.

10

11 As in Experiment 3, ratings of sweetness and saltiness tended to diminish with depressive

12 symptoms among the control participants, (see Figure 5(left)) (β -0.027; 95% CI [-0.0452, -

13 0.010]). However, this negative relationship was reversed in the reward-uncertain group,

14 reflected in the interaction between reward uncertainty and BDI-II scores (β=0.041; 95% CI

15 [0.021, 0.064]). In the reward-uncertain group, those with the most depressive symptoms rated

16 the sweet and saltiness of the food and drinks as high or higher than others in their group.
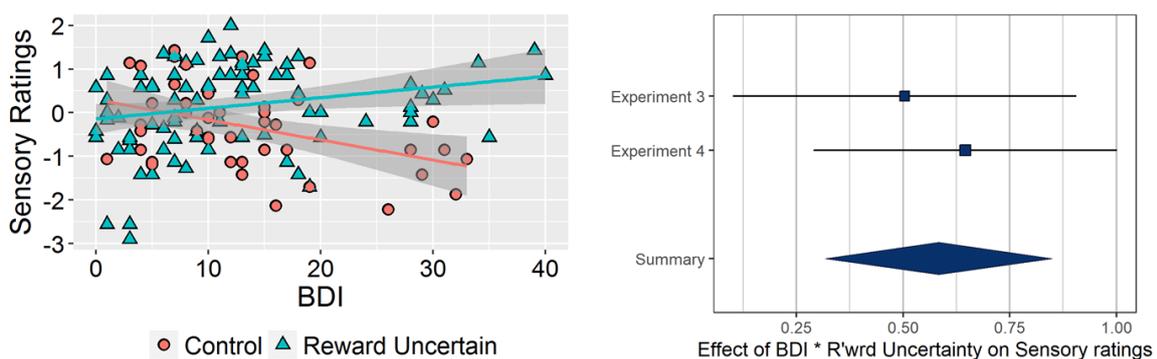
17 **Figure 5** Left: Effect of reward uncertainty on sensory ratings and Beck's Depression
18 Inventory (BDI-II)(Beck et al., 1996) in Experiment 4. Each line represents the best fit line
19 within the reward uncertain (blue triangles) and control (red circles) groups. Grey areas
20 represent 95% confidence bands for the regression. Right: Forest plot of the interaction effect
21 between BDI-II and reward uncertainty on sensory ratings in Experiment 3 and 4.
22 Standardized beta values were used in the analysis. The summary diamond represents the
23 estimated effect of the interaction. The 95% CI's are depicted by the edge of the diamond.

1   Finally, we considered the moderated effects of recent depressive symptoms (BDI-II scores)

2   across Experiments 3 and 4. To do this, we normalized participants' average sweetness ratings

3   (in Experiment 3), average sweet and saltiness ratings (in Experiment 4), and BDI-II scores to

4   a mean of zero and a standard deviation of one. For each experiment, we then ran a boot-

5   strapped regression, with 1,000 runs, of the form: Sensory ratings = Reward Uncertainty +

6   BDI + Reward Uncertainty * BDI. Using standardized β-values with identical multiple

7   regression models (Becker & Wu, 2007), we produced a forest plot in Figure 5(right). Across

8   Experiment 3 and 4, the impact of reward uncertainty on taste intensity ratings were clearly

9   moderated by depressed mood (See Supplementary Material I and Figure S10 for details.)

10

11   **Wanting, liking and shifts in momentary happiness**

12   Boot-strapped regressions showed that the reward uncertainty induction produced modest, but

13   again not quite significant, increases in how much participants wanted to consume the food

14   and drink rewards compared with the control (windfall) procedure (3.002±0.092 vs

15   2.756±0.119; β=0.2472; 95% CI [-0.08, 0.54]). Liking ratings were comparable between the

16   two groups (3.377±0.630 vs 3.260±0.074; β=0.117; 95% CI [-0.09, 0.29]).

17

18   For momentary happiness, a 2x2 analysis of variance with the between-subjects factor of

19   Group (reward-uncertain vs control) and the within-subjects factor of Time (pre- vs post-

20   induction) showed that post-induction happiness ratings were increased slightly less in the

21   reward-uncertain participants compared with the control participants (0.68±0.15 from

22   5.53±0.19 compared with 0.96±0.19 from 5.84±0.25). However, this difference was not

23   statistically reliable as indicated by the 2-way interaction between Group and Time ($F_{(1,}$

24 $_{257)}$=0.296, p=0.587). Post-induction, the reward-uncertain participants reported being

1 marginally less happy compared with the control participants but again not significantly so

2 (6.22±0.21 vs 6.80±0.31, F(1, 129)=2.405, p=.123) (Supplemental Material F/Table 6).

3

4 Other data suggest that higher positive emotion can predict more intense sweetness ratings

5 (Noel & Dando, 2015). As such, despite only marginal differences in the happiness ratings of

6 the groups, we tested whether post-induction happiness predicted sensory ratings. A model of

7 the form: Sensory Ratings = Post-induction Happiness, boot-strapped 1,000 times, showed

8 that taste intensity ratings were not associated with fluctuating momentary happiness (β=-

9 0.011; 95% CI [-0.0575, 0.0323]). A further model, Sensory Ratings = Reward Uncertainty +

10 Post-induction Happiness, showed that the participants' increased taste intensity ratings

11 following the reward-uncertainty induction remained significant even when controlling for

12 post-induction momentary happiness (β=0.281; 95% CI [0.0667, 0.4892])

13

14 **Food and drink consumption**

15 Differences in the amounts of snacks and volume of drink consumed in the reward-uncertain

16 and control participants were not as strong as observed in Experiment 1. Consumption of the

17 Hula Hoops™, sweet popcorn, salty popcorn and sweet and salty popcorn were normalized as

18 in Experiment 1; i.e. scaled by the average weight/amount consumed and calculated as the

19 mean of all four foods consumed. Figure 6 illustrates the average food consumption by group.

20 We ran a boot-strapped regression 1,000 times of the form: Snack Consumption = Gender +

21 Reward Uncertainty. Whilst the reward-uncertain participants ate more than the control

22 participants, as they had in Experiment 1, the 95% confidence interval did not quite clear zero

23 (β=0.138; 95% CI [-0.0466, 0.3142]) and there was no marked between-group difference in

24 the volume of high-sugar drinks consumed (β=-0.166; 95% CI [-0.4806, 0.1753]).
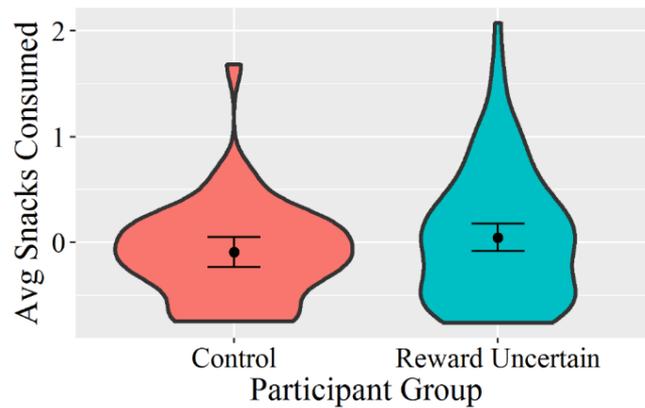
Figure 6 Average snacks consumed by condition in Experiment 4. Consumption was calculated by normalizing the values of each of the four snacks and then taking an individual's average across all snacks. Error bars represent 95% confidence intervals.

Finally, we checked whether consumption of palatable food and drink rewards reflected

participants' sensory ratings. We ran a linear model of the form: Consumption = Gender +

Sensory Ratings, boot-strapped 1,000 times. This demonstrated a strong positive association

between participants' consumption and rated taste intensity of the sweet and saltiness of food

and drink rewards (β=0.145; 95% CI [0.0147, 0.2706]). So, whilst the effect of reward

uncertainty on consumption was not as marked as it had been in the bogus taste test of

Experiment 1, participants' consumption was positively correlated with their taste intensity

ratings, and these ratings were very substantively modulated by uncertainty.

Discussion

Experiment 4 intended to replicate the findings of Experiment 1 and 3; namely, that reward

uncertainty is associated with heightened consumption and responses to the taste

characteristics of palatable food and drink rewards. The results show that reward-uncertain

participants rated the sweet rewards as more intensely sweet compared with the control

participants, and the salty rewards as saltier. These increases were substantive: ~9% in rated

sweetness and saltiness. However, and in contrast to Experiment 1, the reward-uncertain

42

1   participants showed only a modest increase in the consumption of food snacks whose

2   confidence intervals did not quite clear zero compared with the control participants; and no

3   clear change in the volume of sugary drinks consumed. As in Experiment 2, the wanting

4   ratings of the reward-uncertain participants tended to be increased compared with the controls

5   but not quite significantly so; the liking ratings of the two groups were comparable.

6

7   Experiment 4 showed marginal increases in momentary happiness following both the reward-

8   uncertainty induction and the control procedure involving the unexpected windfall of

9   equivalent expected value. Other evidence links increased taste intensities of sweetness to

10   enhanced positive affect triggered by probabilistic positive events (Noel & Dando, 2015) or

11   the presentation of positively-valanced visual stimuli (Wang & Spence, 2018). Here, in the

12   laboratory setting of Experiment 4, the increases in momentary happiness were no greater in

13   the reward-uncertain participants than in the control participants; if anything, they were

14   slightly, but non-significantly, reduced. Further taste intensity ratings were unrelated to post-

15   induction momentary happiness. Collectively, these data suggest that the effects of incidental

16   reward uncertainty about monetary outcomes on individuals' broader reward experiences do

17   not reflect fluctuations in momentary positive affect, at least when measured as happiness.

18

19   The effects of reward uncertainty on taste ratings were not markedly associated with

20   variability of cognitive functions linked to unhealthy consumption: delay and probability

21   discounting (Hendrickson & Rasmussen, 2013; Rasmussen et al., 2010; Reynolds et al.,

22   2004); motor inhibition and control (Bartholdy et al., 2016; Billieux et al., 2010; de Ruiter et

23   al., 2012; Lawrence et al., 2015; Nederkoorn et al., 2010); and the balance between acting and

24   information-gathering (Banca et al., 2015; Clark et al., 2006). However, these data replicate

25   the finding of Experiment 3 that reward uncertainty reversed the tendency of taste experiences

1   to be blunted in participants reporting more depressive symptoms compared with those

2   reporting fewer symptoms (Amsterdam et al., 1987; Dichter et al., 2010; Platte et al., 2013;

3   Scinska et al., 2004; Steiner et al., 1969). People can consume alcohol, drugs and food and

4   gambling products to regulate anxiety, stress and low mood (Boden & Fergusson, 2011;

5   Konttinen et al., 2019; Lloyd et al., 2010). Together, Experiment 3 and Experiment 4 point to

6   one candidate mediating mechanism; that reward-uncertainty experiences restore the

7   normative experiences of other primary rewards in vulnerable individuals.

8

General Discussion

10   Reward uncertainty prompts exploration and learning (Anselme & Güntürkün, 2019; Caraco

11   et al., 1980; Ekman & Hake, 1990) and strengthens approach behaviours (Anselme et al.,

12   2013; Gottlieb, 2004). In schedule-induced models, reward uncertainty in the form of

13   intermittent delivery of one reward can promote consumption of another reward as an

14   adjunctive behaviour (Cantor et al., 1982; Cherek, 1982; Doyle & Samson, 1988; Falk, 1961,

15   1998; Falk et al., 1972; Falk & Tang, 1988; Samson & Falk, 1974; Wallace & Singer, 1976;

16   Wilson & Cantor, 1987). Reward uncertainty is ubiquitous across gambling products

17   (Ladouceur et al., 2003), marketing promotions (Kalra & Shi, 2010), gaming (Zendle et al.,

18   2020) and gamification (Burke, 2016); often promoting hedonic forms of consumption

19   (Hirschman & Holbrook, 1982; Milkman, 2012). Here, in four experiments, we sought to

20   identify whether incidental reward uncertainty – as states of 'not-knowing' that exist between

21   actions and positively-valanced monetary outcomes – can enhance in-the-moment

22   consumption and the experience of food and drink rewards.

23

24   Experiment 1 demonstrates that reward uncertainty – operationalised as a risk-based gamble

25   with a 1/3 probability of increasing participants' monetary fee by eight times its original value

1 – can increase consumption of both branded alcoholic beer and palatable 'pub' snacks.

2 Experiments 2a and 2b show that these consummatory behaviours are unlikely to reflect

3 gross changes in self-control as delay-dependent impulsivity or risk-tolerance linked to

4 alcohol and unhealthy eating (Barlow et al., 2016; Bickel et al., 2014; Fields et al., 2013;

5 Manwaring et al., 2011; Odum, 2011; Petry, 2001; Rasmussen et al., 2010; Reynolds et al.,

6 2004; Stojek & MacKillop, 2017). However, Experiments 3 and 4 show that reward

7 uncertainty can heighten individuals' responses to the taste characteristics of palatable

8 energy-dense food and drink rewards in ways that appear independent of inter-individual

9 variability in delay and probability discounting rates, motor control and reflection impulsivity

10 but appear strongest in individuals reporting depressed symptoms. Collectively, these data

11 suggest a working hypothesis that reward uncertainty, as a state of 'not knowing', operate as a

12 mood-dependent 'taste intensifier' of palatable rewards, potentially fuelling consumption.

13

14 Before discussing the significance of these findings, we consider some methodological and

15 interpretive issues. First, the evaluation of probabilistic risk of the kind presented in the die-

16 roll of these experiments depend, in part, upon affective reactions of expected outcomes

17 (Lowenstein et al., 2001; Slovic et al., 2005). Consistent with work on the savouring of

18 anticipatory cognitive and affective states in risk-based scenarios (Ahlbrecht & Weber, 1996;

19 Loewenstein & Elster, 1992; Lovallo & Kahneman, 2000), we used a fully specified risk-

20 based prospect – a fair 6-sided die roll – to induce reward uncertainty in comparison with a

21 windfall equivalent to the prospect's expected value as a stringent control. These experiments

22 provide preliminary information about the affective changes produced by reward uncertainty

23 and their relationships with consumption and reward experiences. The online Experiments 2a

24 and 2b showed that post-induction, momentary happiness and alertness were lower in the

25 reward-uncertain participants compared with the control participants (Supplemental Material

F). However, the significance of these differences in relation to our main hypothesis is difficult to assess given the absence of opportunities to consume real food and drinks in those experiments. On the other hand, the laboratory-based Experiment 4 is more helpful. Other data indicate that the intensity of sweet tastes can be linked to increased positive affect elicited by successful outcomes (Noel & Dando, 2015) or the presentation of positively-valanced external stimuli (Wang & Spence, 2018). However, in Experiment 4, while sweetness and saltiness ratings were increased in the reward-uncertain compared with control participants, the post-induction increases in momentary happiness were, if anything, slightly reduced, as they were in Experiments 2a and 2b. This suggests that the effects of incidental reward uncertainty involving monetary outcomes on individuals' broader reward experiences do not reflect associated fluctuations in momentary positive affect as happiness.

Second, Experiments 2a and 2b tested the possibility that reward uncertainty promotes alcohol and food consumption by transiently undermining self-control by increasing delay discounting rates or by increasing probability discounting rates (Barlow et al., 2016; Petry, 2001; Rasmussen et al., 2010; Stojek & MacKillop, 2017). While these experiments showed no evidence of the gross changes in delay and probability discounting rates that are detectable with hypothetical monetary rewards (Cox & Dallery, 2016; Koffarnus & Bickel, 2014), and which could reflect the exhaustion of generalised self-control as a psychological 'muscle' (Milkman, 2012), we acknowledge that discounting of directly consumable rewards can be more rapid than for monetary rewards (Odum et al., 2006; Rasmussen et al., 2010). Thus, incidental reward uncertainty for money might still modulate the discounting of real foods and drinks that are available for consumption. However, Experiments 2a and 2b demonstrate that such transient increases in impulsivity are likely be reward- and situation-specific.

Third, in Experiments 1, 3, and 4 we found that the positively-framed and the negatively-framed prospects did not generate substantial differences in consumption or responses to the taste characteristics of food and drink rewards. Framing effects can be ameliorated when outcomes are presented as fully specified risk-based gambles (Levin et al., 1998; Tversky & Kahneman, 1981). Our data suggest that the participants of the positively- and negatively-framed groups encoded the uncertainty in equivalent terms, or that reward uncertainty couched as gains and losses produce similar effects on consumption and reward experiences.

Finally, in Experiment 1, we found substantive increases in the consumption of both alcohol and pub snacks following the reward-uncertainty induction compared with the windfall of the control procedure. However, in Experiment 4, the corresponding increases in the quantity of palatable food and drinks consumed were only modest. Demonstrating changes in food and drink intake in laboratory settings following dietary or situational manipulations can be challenging (Blundell et al., 2009), reflecting motivational factors (hunger, thirst or protocol instructions) and situational factors (experimenter and participant characteristics, sex differences as well as audience effects) (Robinson et al., 2017; Robinson et al., 2014). We do, however, know that taste intensities gathered through the taste-and-swallow protocols used in Experiment 4 are positively associated with ad libitum consumption (Zandstra et al., 1999). Other data indicate that, up to 'ideal' values of sweetness and saltiness, increased taste intensities are associated with increased food intake and deferred satiation (Geiselman et al., 1998). Consistent with this, Experiment 4 showed that participants' increased sweetness and saltiness ratings predicted increased intake in the consumer taste test, suggesting that experiences of reward uncertainty may facilitate broader consummatory behaviours.

1   **Rewards, uncertainty and consumption.**

2   In animals, training with intermittent Pavlovian or operant conditioning preparations engages

3   dopaminergic learning mechanisms that track signals with incentive salience, code risk and

4   discrepancies between expected and delivered outcomes (Anselme et al., 2013; Falk et al.,

5   1972; Fiorillo et al., 2003; Schultz et al., 2008). Exposure to reward uncertainty in these

6   forms can also increase risky choices for higher value rewards (Zeeb et al., 2017) and

7   increase behavioural responses to amphetamine administration, consistent with the

8   sensitisation of dopamine circuits (Robinson et al., 2015; Zack et al., 2014; Zeeb et al., 2017).

9   Here, incidental reward uncertainty, as states of 'not-knowing', produced only modest

10   increases in the self-reported wanting of food rewards in Experiment 1 and Experiment 4.

11   Possibly, reward uncertainty alters *implicit* measures of wanting processes (Tibboel et al.,

12   2015). However, the absence of *substantive* changes in wanting under conditions of reward-

13   uncertainty about monetary outcomes in these experiments suggests limited motivational

14   transfer to the specific food and drink consumable rewards. Rather it suggests broader

15   processes of activation (Roper, 1981), savouring or anticipatory utility (Ahlbrecht & Weber,

16   1996; Lovallo & Kahneman, 2000; Ruan et al., 2018); or perhaps *'incentive hope'* as

17   motivational excitement about future possible good outcomes (Anselme & Güntürkün, 2019).

18

19   Finally, anhedonia is a central feature of individuals' experience of depression (Pelizza &

20   Ferrari, 2009). Experiment 3 and 4 showed that reward uncertainty reversed the tendency of

21   taste experiences to be blunted in participants reporting more depressive symptoms, as scored

22   with the BDI-II (Beck et al., 1996), compared with participants reporting fewer symptoms.

23   Individuals with depression can show altered responses to sweet taste intensities (Amsterdam

24   et al., 1987; Platte et al., 2013; Steiner et al., 1969) that can be moderated by age (as

25   sensitivity declines) (Hur et al., 2018), outcome measure (Steiner et al., 1993) and reflect

1   response biases (Potts et al., 1997). That the effects of reward uncertainty were more closely

2   linked to recent depressive symptoms than individual variation in delay or probability

3   discounting, motor control and reflection impulsivity suggests a mood-dependent rather than

4   cognitive locus of action. Still other evidence indicates that individuals with gambling

5   problems are motivated to gamble by its capacity to modulate anxious and depressed mood

6   (Blaszczynski & Nower, 2002). Possibly, the reward uncertain experiences of gambling

7   products lift mood by intensifying or restoring access to other, broader reward experiences.

8

9   Notwithstanding these possibilities, our findings are the first to show that incidental reward

10   uncertainty about one significant reward – money – can intensify the experience of other

11   rewards in a mood-dependent manner, sometimes promoting in-the-moment consumption.

12

13   **Context**

14   To our knowledge, this is the first investigation of how uncertainty about one reward can

15   influence the consumption and experience of other rewards in humans. The impetus for these

16   experiments was our laboratory's preoccupation with the co-occurrence of gambling harms

17   and problematic relationships with other rewards (e.g. alcohol, drugs, etc). While the adverse

18   health outcomes of these associations undoubtedly reflect social and health inequalities, we

19   wondered whether there might be situational factors that promote in-the-moment co-

20   consumption of multiple rewards. In particular, we wondered whether there is something

21   special about the reward uncertainty engineered into commercial gambling products, gaming

22   and marketing promotions. As ever in psychology, these first experiments opened an

23   expanded array of intriguing avenues. We assume that, depending upon circumstance and

24   individual, uncertainty about one reward can trigger a complex of cognitive and affective

25   processes that interactively modulate other reward-related experiences. The active

1   'ingredients' within these processes may include, but are not limited to, expectancy or

2   anticipation of valanced events, motor activation, priming of error-correction learning,

3   attentional processing of signals with incentive-salience, and affective forecasting and

4   reactions to risk. Exploring the functional impacts of incidental uncertainty could help to

5   understand the interface between addictions, emotional disorders and consumerism.

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